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PRESS RELEASE - FOR IMMEDIATE RELEASE

## **Hatton National Bank wins the Best Retail Bank in Sri Lanka Award for 2011**

- *Sri Lanka's Hatton National Bank is named the Best Retail Bank in its home market, in recognition of its outstanding financial results for the year in review*
- *The bank is its home market's leader in lending businesses, notably mortgage and auto-financing as well as unsecured consumer lending*
- *It has seen exceptional growth in 2011, ranging from 73% to 200% across its business portfolio*

**Singapore, March 23<sup>rd</sup> 2012**—Hatton National Bank has won the Best Retail Bank in Sri Lanka Award for the year 2011 during the 11th International Excellence in Retail Financial Services Awards Programme. The bank received the award at The International Excellence in Retail Financial Services 2012 Awards ceremony, held in conjunction with the region's most prestigious retail banking event, the Excellence in Retail Financial Services Convention. The ceremony was held at the Marina Bay Sands in Singapore on March 23rd 2012.

The honour was given to Hatton National Bank in recognition of its market leadership in mortgage loans, auto-financing and unsecured consumer lending. These are manifested in its exceptional portfolio growth in 2011, with positive figures ranging from 73% to 200% across various business lines. This highlights the evidence to indicate the bank's peerless success as a retail bank in Sri Lanka's growing market.

About 150 senior bankers from award-winning banks in 29 countries across the Asia Pacific, the Middle East, Central Asia and Africa attended the glittering event that recognises their efforts in bringing superior products and services to their customers.

The awards programme, administered by The Asian Banker and refereed by prominent global bankers, consultants and academics, is the most prestigious of its kind.

A stringent three-month evaluation process based on a balanced and transparent scorecard used to determine the winners and the positions of various retail banks in the region is attached.

### **About The Asian Banker**

The Asian Banker is the region's most authoritative provider of strategic business intelligence to the financial services community. The Singapore-based company has

offices in Singapore, Malaysia, Hong Kong and Shanghai as well as representatives in London, New York and San Francisco. It has a business model that revolves around three core business lines: publications, research services and forums. The company's website is [www.theasianbanker.com](http://www.theasianbanker.com)

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